



2019-2020

**ANNUAL
IMPACT REPORT**



**Shippensburg University
FOUNDATION**



in Elementary Classroom

Shippensburg University
Jackie Miller
Megan Pine
Han Liu

MC20131706 Annual Conference - Towson, Maryland



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OUR PURPOSE | To help Shippensburg University students and the region exceed expectations.



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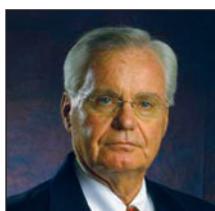
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a message from the President & CEO of the SU Foundation

Thank you, our Ship Family, for so generously responding to our philanthropic appeals this past year to support students of our beloved Shippensburg University, especially during these unprecedented times. It was no surprise to me, however. Ship alumni have always led the way among the Pennsylvania State System universities in alumni giving. Ship's faculty and staff, friends, parents, and businesses responded to our phone calls, mailings, and social media appeals, and participated in zoom "virtual visits."

Your charitable giving has a tremendous impact on our students. The Shippensburg University Foundation provides you with this 2019-2020 Annual Impact Report so that you can read the stories of Ship students Bailey, Jiciana and Katie, who represent the hundreds of students who are impacted by your generosity. The Impact Report also features benefactors Kathy Seaber '73 and Bill Focht '66 who established endowment funds this past year with very different purposes, but for equally personal and heartfelt reasons. We hope that their stories and others shared among these pages will inspire you to give back, pay it forward, and have a desire to help Ship students.

Despite the pandemic, and because of the generosity of our benefactors, contributions to the Shippensburg University Foundation totaled \$7,116,259, the fourth highest dollar total in the history of the Foundation. We are equally proud of the \$6,054,107 in support the SU Foundation was able to provide to students, faculty, and programs in 2019-2020. Direct support of \$4,678,529 was provided to the University and \$1,375,578 was added to the principal of endowed accounts that benefit the University.

In March, as Ship students and faculty transitioned to online classes for the remainder of the spring semester, the Shippensburg University Foundation launched a social media campaign to establish an emergency technology fund. Many students did not have access to computers or the internet, so funds generously donated had an immediate impact on students.

ShipGives, our second 24-hour Annual Day of Giving, was rescheduled from April to May 5-6. The Ship Family came together in support of Ship students like nothing we had ever experienced. Over 1,000 alumni, faculty and staff, friends, parents and current students contributed nearly \$170,000 for many purposes, including a newly established student emergency fund, scholarships, athletics, and textbook fund. The top five classes by dollars raised were 1984, 1969, 1980, 1976, and 1974. The top five classes by participation were 2020

and 2022 (tied), 2021, 2023, and 1972 and 1982 (tied.) Donors were in 30 states.

I would like to acknowledge and thank National Annual Fund Chair, David Weisgerber '81, for his volunteer leadership to the SU Foundation the past two years. He and his wife, Maura, have generously supported the Annual Fund. David and his leadership team helped raise \$2,770,221, the second highest amount of annual giving in the history of the SU Foundation. Leadership team members Wanda Polk Bankhead '80 and Craig Loundas '81 have generously agreed to serve as National Annual Fund Co-Chairs for 2020-2021.

Scholarships for deserving students will always be a focus of the SU Foundation. Last year, the SU Foundation provided \$1,839,600 in direct student aid including scholarships, awards, and low-interest loans. Over the past five years, \$8,040,855 was provided by the SU Foundation in scholarships and loan support to Ship students. We are very grateful to the donors whose eleven new academic scholarships and awards are now available for the first time in 2020-2021. Nine additional endowments or funds were established but not yet activated in 2019-2020.

We look forward to the day when we can come together to celebrate the magnificent restoration of Stewart Hall. Thank you to the donors who supported this project and to those who purchased bricks in front of the building. If you missed out on purchasing a brick, there will be another opportunity in the spring.

The SU Foundation board of directors, under the leadership of Joel Zullinger, are all volunteers and donors themselves who fully support this great University. I want to acknowledge and thank Grace Luhrs '70M for her fifteen years of service on the SU Foundation's Board of Directors. Grace was granted emeritus status by the SU Foundation Board. I also want to recognize the hardworking and talented staff of the SU Foundation, who are fully committed and invested in helping students achieve their dreams. We look forward to continuing to work with President Laurie Carter, her leadership team, and the Council of Trustees and chair, Mike Ross, to support the mission of Shippensburg University.

*We are deeply grateful for your investment in
Shippensburg University through the SU Foundation.
On behalf of those who benefit now and in the future from
your generous support—thank you!*

Leslie Folmer Clinton '82 Ed.D.
President & CEO
Shippensburg University Foundation



a message from the President of Shippensburg University

Greetings Shippensburg University family and friends. I so appreciate your willingness to stay engaged with us in this historic moment. Strong ties to community are our lifeline as we make our way through the challenges of this year. Your commitment to Shippensburg University is more important than ever.

When we made the decision to close our campus in March and finish the semester remotely, we joined the world in thinking that we would get through this brief moment and get back to normal life. We could not imagine that we would be planning for a 2021 that would begin with the global pandemic still raging. When the spring semester ended, we heard from students about how much they missed their beloved Ship and how much they wanted to return because it is where they learned best. So, our faculty and staff got to work developing plans to ensure student success despite the pandemic.

While many universities chose to remain remote for the fall semester, we determined that the best option for our students' success was to return to campus, if we could do so while prioritizing health and well-being. The campus community pulled together to make it happen. Staff and faculty worked through the summer making pedagogical and infrastructure modifications to ensure appropriate mitigation protocols were in place. Coupled with an aggressive positive influencer campaign for compliance and an incredibly grateful and willing student body, we successfully navigated an on-campus semester that gave our students as much of an academic and college life experience as possible during a global pandemic. This crisis has highlighted the resilience and sense of community and pride embodied in the Raider spirit. Our students have struggled mightily to carry on their dreams, and we are determined to help them through. We are grateful to all of you for helping see those dreams through.

The incredible challenges brought on by COVID-19 have not stopped our significant achievements this year. Our focus on student success and quality continue to be recognized well beyond our campus. Our *US News & World Report* ranking improved again this year with us overtaking 12 places to rank us 88th in Best Regional Universities in the North. We also jumped into the top 25 for Top Public Schools in the North. We are recognized as a Best Value School (61) and a Best College for Veterans (57). Our John L. Grove College of Business received *U. S. News & World Report* recognitions

for the MBA program as well as being recognized in the prestigious *Princeton Review*.

We have charged ahead to create great educational opportunities for more students extending our reach in the Commonwealth and beyond. This year, we have created partnerships with Harrisburg University and Community College of Philadelphia.

Our plans for improving the way we serve our students and our community, delayed slightly during COVID-19 lockdown, have continued and we are pleased to have opened the doors to our downtown location for our Centers for Excellence, The Charles H. Diller Jr. Center for Entrepreneurial Leadership and Innovation and our Center for Land Use and Sustainability. The Steam Plant renovation, and home to our engineering program, is set to open in January. And, the additions to our athletics facilities are moving along, with the football locker room set to open in Spring 2021.

In no time is it more clear than in crisis the importance of leadership. We are grateful for the support of our Council of Trustees, led by Chairman Mike Ross. The SU Foundation Board of Directors under the direction of Chair Joel Zullinger, and Foundation President and CEO Dr. Leslie Folmer Clinton continue the important work of supporting Shippensburg University. And, of course, our benefactors lead the way with generous and vital investment in Shippensburg University. On behalf of the entire Shippensburg University community, I offer sincere thanks to you for ensuring we can continue providing quality educational experiences.

Because of the pandemic, we made the tough decision to delay the celebration of our 150th anniversary until the 2021-2022 academic year. While we do not know what the future holds, we know we have much to celebrate. We look forward to celebrating the momentous milestone with you. Thank you for all you do to support our history of success, and for helping carry us into a bright future.

President Laurie A. Carter
Shippensburg University



Over the past five years, the SU Foundation has provided \$8,040,855 in scholarship and loan support to Shippensburg University students

These scholarship and other funds are available for the first time in 2020-2021

New Academic Scholarships and Awards

Karen (Leitzel) and Neil Bashore Scholarship

This scholarship is for full-time, first-year students pursuing an undergraduate degree in elementary education. Recipients must be PA residents, have a minimum GPA of 3.0, and demonstrate financial need.

W. Stewart Connard Accounting Scholarship

This scholarship is for current full-time students who have completed a minimum of 30 credits prior to benefiting from the scholarship. Recipients must be pursuing an undergraduate degree in accounting and have a minimum cumulative GPA of 2.8. First preference will be given to students who demonstrate financial need.

Crissman/Lauver Endowed Education Scholarship

This scholarship is for full-time, first-year students pursuing an undergraduate degree in Early Childhood Education: Pre-K-4 or Art Education. Recipients must be PA residents.

Charles H. Jr., and Jane Eagle Diller Scholarship for Cumberland Valley High School Students (2 awards)

This scholarship is for full-time, first-year students who are graduates of Cumberland Valley High School. Recipients must have a minimum GPA of 3.0 or above, graduate in the top one-fifth of their high school class, and demonstrate financial need by completing the FAFSA. Recipients must be pursuing an undergraduate degree in John L. Grove College of Business with first preference given to students majoring in entrepreneurship.

Carol Ann Henicle Scholarship

This scholarship is for full-time, first-year students who are majoring in elementary education at the Pre-K-4 level. Recipients must have a minimum GPA of 3.0, a minimum SAT score of 1100, and have graduated in the top 50 percent of their high school class. Recipients must be a PA resident and demonstrate financial need.

Hughes Foundation Inc. Scholarship

This scholarship is for full-time, first-year students who reside in Monroe County, PA. Recipients must have a minimum GPA of 2.8 and demonstrate financial need.

James Massey Jr. and Madelyn Massey Scholarship for Education

This scholarship is for full-time, first-year students majoring in Education. First preference will be given to students residing in Philadelphia or Delaware County. Second preference will be given to students residing in Chester, Montgomery or Bucks County. Recipients must have a minimum cumulative GPA of 2.5 and demonstrate financial need by completing the FAFSA.

McCreary Reisner Memorial Scholarship

This scholarship is for first-year students majoring in the humanities or social sciences. Recipients must have a minimum SAT score of 1100 and graduate in the top one-fifth of his or her high school class.

\$1,839,600

The amount of direct student aid during 2019-2020 including scholarships, awards, and low-interest loans.

David and Laurie Schultz Morgan College of Business Scholarship

This scholarship is for current full-time students who have completed a minimum of 30 credits prior to benefiting from the scholarship. Recipients must be pursuing an undergraduate degree in the John L. Grove College of Business and have a minimum GPA of 2.8.

James R. and Carol Hartman Replogle Education Scholarship

This scholarship is for full-time, first-year students who are pursuing an undergraduate degree in education. Recipients must have a minimum cumulative GPA of 2.8 and demonstrate financial need.

LTC Todd M. Wheeler Memorial ROTC Scholarship

This scholarship is for full-time, first-year students who have committed to enrolling in the ROTC program at Shippensburg University or current students who are already enrolled in the ROTC program. Recipients must have a minimum GPA of 3.0.

New Athletic Scholarships

The Knutelsky Football Scholarship

This scholarship is for a full-time student who is a kicker or punter for the Shippensburg University football team. The recipient must meet all applicable NCAA, PSAC, and Shippensburg University regulations.

Existing Scholarships with Additional Awards

John T. Arms Shippensburg University Scholarship

(1 new award) This scholarship was established through a gift to the Centre Foundation, and is available to full-time, first-year students from Halifax High School or Dauphin County, PA, who are pursuing an undergraduate degree program in science, mathematics or computer science.

Ken and Ginny Gill Scholarship for Elementary Education (1 new award)

This scholarship is for full-time, first-year students majoring in Early Childhood/ Early Education (Pre-K-4). First preference is given to a student from Snyder County, PA. Second preference is giving to any student residing in PA who has demonstrated financial need.

Ken and Ginny Gill Scholarship for Secondary Education

(1 new award) This scholarship is for full-time, first-year students majoring in Secondary Education. First preference is given to students from Snyder County. Second preference is given to any student residing in PA. Recipients must have a 3.0 cumulative GPA and demonstrate financial need by completing the FAFSA.

Phyllis Shambaugh Meenan Elementary Education Scholarship

(2 awards) This scholarship is for full-time, first-year students majoring in elementary education. Recipients must be graduates of Carlisle High School.

Other Funds available for the first time in 2019-2020

Dr. Agnes Belval Ragone Memorial Endowment

The income from this endowment is to be used to facilitate and enrich service-learning experiences available to undergraduate students through the Department of Global Languages & Cultures. The funds from this endowment may be used to support student travel and expenses associated with service-learning trips to Haiti.

Dr. José G. Ricardo-Osorio Honorary Endowment

The income from this endowment is to be used to facilitate and enrich service-learning experiences available to undergraduate students through the Department of Global Languages & Cultures, the Wood Honors College, or a department or program within the College of Arts and Sciences.

Zeigler College of Arts and Sciences Travel Endowment

The income from this endowment may be used for field trips, field research, academic excursions, and conference expenses for undergraduate students pursuing a degree program administered by the College of Arts and Sciences.

The following funds were established, but not yet activated, in 2019-2020:

Academic Scholarships and Awards Endowments

- Linda Mauger-Harnish and Martin Harnish College of Business Scholarship
- Dr. George F. "Jody" and Leslie M. Harpster Scholarship
- Dr. William Morrison Biology Scholarship
- Kathryn Hughes Seaber Educational Impact Scholarship
- Skiles Excavating, Inc. Brandon E. Skiles Memorial Scholarship
- University Bible Fellowship Scholarship
- W.J. Wollyung III College of Business Scholarship

Other Endowments

- Ruth Ann and William Focht Student Support Endowment

Non-Endowed Funds

- Kathryn Hughes Seaber Raiders Academic Center for Student-Athletes

These are just a few of the stories shared by donors who were inspired to make a major gift because of a loving wife, a philanthropic grandfather, or a great experience at SHIP. We hope you are as inspired by their stories as we are.

Bill's Story

William and Ruth Ann Focht shared a love for education. Bill graduated from Lebanon High School in 1957 and received his bachelor's degree in history from Lebanon Valley College in 1963. He earned his master's degree in social sciences from Shippensburg University in 1966. Ruth Ann

graduated from Selinsgrove High School in 1964 and enrolled in the library science program at Shippensburg State College (now Shippensburg University). Ruth Ann received her bachelor's degree in library science and history in 1967 and later earned a master's degree in library science from Drexel University in Philadelphia. Bill

and Ruth Ann met at Central Junior High School in Chambersburg where Bill was teaching history and Ruth Ann was student teaching.

In August 1969 Ruth Ann married Bill in Shamokin Dam, Pennsylvania. They both had extensive careers in education, and enjoyed a beautiful life together travelling, researching genealogy and history, and gardening. Ruth Ann had an intense passion for books and was a voracious reader. Books were truly a huge part of her life.

The vibrant, loving life of Ruth Ann Laubach Focht was cut short in December 2018.

In 2020, Bill established the Ruth Ann and William W. Focht Student Support Endowment as a loving, permanent memorial to Ruth Ann's wonderful, caring life. The fund will assist undergraduate students who have immediate financial needs that affect their ability to continue their educational progress at Shippensburg University. It is Bill's hope that the financial assistance from this endowment will help Shippensburg University students achieve their goals and fulfill their dreams.



Major gifts have a significant and immediate impact and open a world of possibilities for Ship students.

Kathy's Story

Kathy Hughes Seaber '73 came to Shippensburg State College from Lancaster with the dream of becoming an educator. She credits the faculty and her experiences at the lab school for providing the foundation she needed to become a good teacher. "A good education can open so many doors," Kathy remarks. "It allows someone to pursue a dream. I shared my education with others by teaching for 38 years. Seeing children grow through the school year made the hard work and long hours worth the effort." Philanthropy has always been important to Kathy's family. Her grandfather started the Hughes Family Foundation, Inc. to help organizations in Monroe County, Pennsylvania, which was Kathy's introduction to giving back to others and her community.

Over the years, her parents supported many nonprofit organizations through their charitable giving, which demonstrated to Kathy and her brothers how rewarding it can be to help others.



She states, "My parents' generosity and good financial planning over the years have enabled me to continue this legacy today."

Financially supporting young people so they can achieve their dreams is important to Kathy. In

2019, she established the Kathryn Hughes Seaber Educational Impact Scholarship for students in the College of Education and Human Services and the Kathryn Hughes Seaber College of Education and Human Services (CEHS) Fund to provide discretionary funds in support of CEHS initiatives. Kathy's scholarship will be awarded for the first time for the 2021–2022 academic year.

The Shippensburg University Council of Trustees recently approved the naming of the academic center for student-athletes in the Ezra Lehman Library the Kathryn Hughes Seaber Raiders Academic Center for Student-Athletes in recognition of Kathy's gift to support Ship student-athletes in their academic endeavors.

David's and Laurie's Story

Shippensburg University is not only the place where Laurie (Schultz) Morgan and David Morgan are proud to say they attended college, but a place they still hold dear to their hearts because it is where they met. Both found their passion in the John L. Grove College of Business, with David earning a degree in economics in 1980, while Laurie earned a bachelor's degree in business administration/marketing in 1979 and a master's degree in business administration in 1986.

David and Laurie were active on campus with service and academic organizations, and David was also an enthusiastic club ice hockey participant. Maintaining ties with the university and fellow classmates has been a priority since their graduation. Visits to campus and informal reunions with former roommates and friends have kept these bonds strong. Additionally, David volunteers his time with the Finance Advisory Council of the John L. Grove College of Business.

Their education and formative experiences at Shippensburg University laid the foundation for their careers in business and school



administration and a fulfilling family life.

The Morgans established the David and Laurie Schultz Morgan College of Business Scholarship to assist students who have a keen sense of civic responsibility, tenacity to achieve their goals despite adversity, and a strong bond with the ideals and vision of Shippensburg University. "We wanted to reward a student who lives by the motto 'hustle beats talent' and will use the scholarship to further his or her education, and in the future, give back to society and the Shippensburg University community."

Scholarships provide a passport to a world of opportunities for talented and deserving students

RECEIVES THE MCGAUGHEY-HIGGINS OUTSTANDING STUDENT SCHOLARSHIP

Bailey's Story

In third grade, Bailey Hendricks declared in her "All About Me" assignment that she would grow up to be a teacher and would attend Shippensburg University. Now in her final year at Ship, she is well on her way to realizing that dream as she completes her student teaching and other requirements for a B.S. in Early Childhood Education and Special Education.

Her dream was supported with the help of the McGaughey-Higgins Outstanding Student Scholarship. "I could not be more grateful for the opportunity that this scholarship has given me," she said. "As the third of six children, the financial benefits have helped my family enormously," she explained.

She is also grateful for the Education Department professors who "are truly role-models for all future educators. Their genuine desire to support every student's success both academically and personally is an inspiration and something that I aspire to be like as a future educator."

As a student in the Wood Honors College,



BAILEY HENDRICKS, CLASS OF 2021
MAJORS: EARLY CHILDHOOD EDUCATION AND SPECIAL EDUCATION

Bailey has had the opportunity to practice her teaching skills as co-chair of the ShipTrip committee, which provides a mock-college experience to local middle school students.

Upon graduation, Bailey plans to return to her hometown of Solebury, Pennsylvania, to seek employment in the local school district. She will also continue her role as a volunteer firefighter in her community.



T. LUKE HUTCHISON, CLASS OF 2020
MAJORS: MANAGEMENT INFORMATION SYSTEMS AND MARKETING

RECEIVED THE SHIPPENSBURG AREA SCHOOL DISTRICT SCHOLARSHIP AND THE JACK A. AND MILDRED PRINCE SQUIRES SCHOLARSHIP

Luke's Story

A graduate of Shippensburg Area Senior High School, Timothy Luke Hutchison knew Ship was it for him after receiving a scholarship from the Shippensburg University Foundation. This was the first of many opportunities afforded him at Ship that propelled him to graduation in May 2020 with two BSBA degrees in marketing and in management information systems.

Despite his longtime familiarity with Ship, Luke had plenty to discover outside the classroom. "The most surprising thing about Ship for me has been the diversity of experiences," Luke said. "There are faculty and students from so many different backgrounds and walks of life. The richness of experience and opportunity for learning Ship has provided was something I could never have expected."

Luke also found excellent leadership opportunities at Ship. He served as president of the SU chapter of Beta Gamma Sigma, the international business honors society. Additionally, he was president of Student Transfer Engagement, Partnership, and Support (STEPS) in the John L. Grove College of Business, which connects new transfer students with student mentors to make their transition to Ship easier.

"Much of the value I received was outside of the classroom, whether that be in group activities, clubs, relationships with others or networking events," he said.

Luke is now an account manager with GlobalWorx, Inc. in Richmond, Virginia.

RECEIVED THE ADAMS COUNTY AREA HUMAN RESOURCES ASSOCIATION SCHOLARSHIP AND EDWIN L. HERR STUDY ABROAD SCHOLARSHIP

Jiciana's Story

Jiciana Knight had the desire to study abroad, but knew it was not possible without financial help. She is grateful for the scholarship that enabled her to study in Barcelona, Spain for three weeks in January of this year.

Her inspiration to study abroad was fueled by the knowledge that less than three percent



JICIANA KNIGHT, CLASS OF 2020
MAJORS: HUMAN RESOURCE MANAGEMENT AND MARKETING

of Black students in the United States study abroad, either out of lack of resources or fear. "I felt it was important for me to show it is possible for students of color," she said.

Her experiences in Barcelona opened her eyes to a global perspective. "It gave me a perspective on first-world problems," she noted, adding. "Everyone was very welcoming and nonjudgmental."

Appreciating people's differences is something she was actively involved with at Ship. She participated in the Building Bridges program, which brings students of color into classrooms to begin a dialogue about diversity. "The best way to initiate change is to start a conversation and create awareness," she said.

Jiciana graduated from the John L. Grove College of Business in May with BSBA degrees in human resource management and in marketing. She secured a job in her hometown of Philadelphia as a mortgage specialist at Wells Fargo.



KATIE SWEIGART, CLASS OF 2020
MAJOR: COMMUNICATION/JOURNALISM
MINOR: POLITICAL SCIENCE

RECEIVED THE MARK LIPPER JOURNALISM SCHOLARSHIP

Katie's Story

Senior Katie Sweigart's aspirations for a career in television production got a major boost this year when she landed an internship on NBC's *The Tonight Show* starring Jimmy Fallon.

Beginning in January, the communication/journalism major and Wood Honors College student worked at Rockefeller Center with 26 other interns from all over the country, forging friendships and gaining industry contacts. "This industry is focused on who you know," Katie said. "They continually reminded us that we were working with the future of the industry, so we should network with each other as well as staff."

As the human-interest intern, it was her job to research social media to track daily trends and seek out non-celebrity guests for the late-night show. When the pandemic forced the studio to shut down in mid-March, she was able to work remotely from her home in Hershey because much of her work was online.

Katie honed her broadcast skills as a member of the SUTV news team, including serving as executive producer. She broadened her world perspective with a short-term study abroad program in Europe through her minor in political science. And she maintained a 4.0 grade point average across all four years of college.

Katie graduated in May and began her first professional position in October as a digital producer at ABC27.

The Wood Honors College offers enriching experiences for talented Shippensburg University students, with an emphasis on scholarship, leadership, and service.

RECEIVED THE DON SR. AND CATHY NORI COLLEGE OF BUSINESS AWARD

TJ's Story

When TJ Dooley first enrolled at Shippensburg, he had no interest in taking honors classes. "I thought it was just about harder classes," he recalled.

Then during his first semester, a professor recommended he apply to the Wood Honors College. After talking with current honors students, TJ made the decision to apply and that changed his college experience.

"In honors classes you learn more because you are surrounded by like-minded people," he explained. "The classes are more challenging, there is more accountability, and the faculty are passionate about their teaching and your learning."

With a dual major in entrepreneurship and in marketing, TJ was actively engaged with ENACTUS, a service organization for entrepreneurial students. His favorite service project was leading the Food Recovery Program at the university, which takes overproduced food at Reisner Dining Hall and distributes it to those in need in the community. TJ led a team



TJ DOOLEY, CLASS OF 2020
MAJORS: ENTREPRENEURSHIP AND MARKETING

that expanded distribution to six free meal services in town.

TJ graduated in May 2020 and is employed at Townsquare Interactive, a digital marketing company based in Charlotte, North Carolina. "Learning how to sell something when people don't even know it exists will help me tremendously when my friend and I launch our vehicle wrap care company," TJ said of his future entrepreneurial plans.

RECEIVED THE DR. THOMAS SMYTH MEMORIAL SCHOLARSHIP

Gracee's Story

Gracee Tothero's goal at Shippensburg University was not perfection, only to do her best. The best for this Wood Honors College student resulted in her graduating in May 2020 with a perfect 4.0 cumulative GPA and a Bachelor of Science in Biology.

A competitive swimmer since she was 8-years old, Gracee came to Ship to join the women's swimming team. "I wanted to go where I could make the most impact on the team," she said. In May she was named to the 2020 Academic All-America Women's At-Large Third Team, a scholastic award from the College Sports Information Directors Association of America.

Gracee's career goal when she enrolled at Ship was to become a physician's assistant, so she selected a biology major with a pre-med concentration. "Although I remained in the pre-med concentration, I decided to go into environmental biology instead," Gracee said. "I'd like to work in bioremediation, which



GRACEE TOTHERO,
CLASS OF 2020
MAJOR:
BIOLOGY WITH A
CONCENTRATION IN
PRE-MED

basically is introducing bacteria to reduce or breakdown environmental contaminates."

This career would require a graduate degree. "Research experience is an important part of a graduate school application," Gracee said. Her senior-year research project with microbiologists Drs. Fedrow and Lehman could not be completed because of COVID. Despite this, it helped her secure a spot in the graduate program at the University of Delaware where she is currently working on a PhD in microbiology.

Ship's ROTC program provides students the opportunity to develop their leadership skills for lifelong service to their country and community.



The Wheeler's Story - Keeping a Son's Legacy Alive

Harry and Peggy Wheeler '72 were on a fishing trip in Canada in August 2019 when they received a shocking phone call. Harry's oldest son, Todd '86, had died suddenly at age 55.

The couple had the long car drive home to talk about Todd, his remarkable life, and how they might honor his legacy. "He believed in, and lived, a life of service beyond self," Harry said. "We wanted to continue that legacy of service."

Harry and Peggy had previously established a scholarship in memory of Harry's first wife, Brenda, who died in 2008. Her scholarship supports teacher education students at Shippensburg University where she taught for 30 years.

"Our first idea was to add to Brenda's scholarship," Peggy recounted, "but after thinking more about it, Harry decided that Todd deserved his own scholarship."

"Establishing a scholarship in a person's memory is a way to keep their legacy alive," Harry said. "It also helps with the healing process to know that you are helping others."

Like many in the extended family, Todd attended Shippensburg University, earning a Bachelor of Science in Criminal Justice in 1986. During his senior year, he was the US Army ROTC Cadet



Battalion Commander. Todd then made the US Army his career, retiring as Lieutenant Colonel with more than 33 years of uniformed and civilian government experience.

In honor of that service, the LTC Todd M. Wheeler Memorial ROTC Scholarship will be awarded to an incoming full-time student enrolled in the ROTC program in 2021. "Todd truly left the world a better place than he found it," Harry said, "and we hope the recipient of this scholarship will do the same."

In addition to his military service, Todd volunteered at his church in Newville, serving in multiple leadership and teaching positions. He was also an Eagle Scout mentor, having earned this award from the Boy Scouts of America in 1980. "Todd's loss will be felt throughout the communities he served," Peggy said.

When their family members gathered for Christmas last year, Harry and Peggy shared that they had established a scholarship in Todd's memory and suggested that for future Christmases, they could make a contribution to the scholarship instead of giving them gifts.

"He believed in, and lived, a life of service beyond self. We wanted to continue that legacy of service." — HARRY WHEELER



JOSEPH OLESKI, CLASS OF 2021

MAJOR: GEOENVIRONMENTAL STUDIES WITH
GEOGRAPHIC INFORMATION SYSTEMS CERTIFICATION
MINOR: MILITARY SCIENCE

RECEIVES THE CLARENCE SCHOCK SCHOLARSHIP AND
ELIZABETH J. LETO SCHOLARSHIP

Joe's Story

Senior Joe Oleski admits that Shippensburg was not his first choice for college, but he could not pass up a full-tuition scholarship through the US Army ROTC. His father is an alumnus, so Ship was familiar to him. Now with his college years nearly behind him he says, "I have not regretted my decision at all. I love the university and all that has come from my experience here."

A memorable experience came during the summer after his freshman year. Joe had the opportunity to attend the University of North Georgia through the Project Global Officer program, which promotes critical language education. "I studied Arabic and it changed my misconceptions and gave me a real appreciation for the Arab culture."

The following summer he spent three and a half weeks in Guyana on the north coast of South America through the Cultural Understanding and Leadership Program (CULP). "It was a chance to experience another part of the world, an opportunity most people never see."

ROTC cadets minor in Military Science and choose any major. Although Joe began his studies as a history education major, he changed it to geoenvironmental studies. "My freshman year I took Intro to the Atmosphere with Dr. (Timothy) Hawkins and found it fascinating," he recalled.

When Joe graduates in May, he will begin his four-year service obligation with the US Army, "hopefully with the engineer corps," he said.





BRENDAN ROSENBERGER, CLASS OF 2020
MAJOR: PSYCHOLOGY

RECIPIENT OF THE H.O.P.E. DIVERSITY SCHOLARSHIP,
LYNN G. AND EVELYN R. WALCK MEMORIAL SCHOLARSHIP,
AND GEORGE KALUGER-HARRY D. SWEELY PSYCHOLOGY
CHAIR SCHOLARSHIP

FUNDED BY A RESEARCH GRANT FROM
THE SU FOUNDATION'S ANNUAL FUND

Brendan's Story

Brendan Rosenberger has always been interested in helping others, but it wasn't until a high school AP psychology course that he determined how to pursue this goal. "Understanding people assists with supporting them," he reasoned, and made the decision to major in psychology in college.

At Shippensburg, Brendan had the opportunity to participate in joint undergraduate student/faculty research with Dr. Steven Haase of the Psychology Department. "Our research related to the ways in which different distractors affect the response times of individuals," he said. In addition to deepening his understanding of cognition and other human faculties, the research experience impacted him in other ways. "The experience benefited me in a holistic manner, and reinforced skills that I will utilize throughout my life," he said, citing effective communication skills and data and statistical analysis.

Brendan also enhanced his education and personal development engaging in other out-of-class activities including serving as a resident assistant for two years. Through the Wood Honors College he participated in community service projects, helped run orientation, and served as a mentor for prospective psychology majors.

He received his degree in May and works as a Life Skills Aid at his local high school, helping special education students develop a variety of skills, from time telling to cooking. Brendan said he plans to continue his education and will likely pursue a PhD in clinical psychology.

The signature Joint Undergraduate Student/Faculty Research Program gives students a competitive edge when applying for graduate school or jobs in their field.

FUNDED THROUGH THE ANITA E. MAY WEISS JOINT UNDERGRADUATE STUDENT/FACULTY RESEARCH ENDOWMENT FOR EDUCATION

Jacquelyn's and Megan's Story

Elementary Classroom

Shippensburg University

Jackie Miller
Megan Pine
Han Liu

MSCSS 33rd Annual Conference - Towson, Maryland



MEGAN PINE (left)
CLASS OF 2020
MAJOR: SPECIAL EDUCATION
AND EARLY CHILDHOOD EDUCATION

JACQUELYN MILLER (right)
CLASS OF 2020
MAJOR: SPECIAL EDUCATION
AND EARLY CHILDHOOD EDUCATION

Teacher education seniors Jacquelyn Miller and Megan Pine developed social studies curricula using robots to help elementary students learn coding and enhance potentially dry subjects.

The pair partnered with their professor, Dr. Han Liu, on a research project to incorporate technology into elementary social studies curriculum and meet the standards of the Middle States Council for the Social Studies (MSCSS). It was a great learning experience, beginning with writing a grant proposal to fund the research, which included the purchase of a Bee-Bot, a programmable floor robot designed to look like a bee. They also applied, and were accepted, to present their research at the February 2020 meeting of the MSCSS Annual Conference in Towson, Maryland. "We were the only pre-service

presenters," Jackie noted. "All others were working professionals, some with more than twenty years of experience."

Their presentation included hands-on experiences with Bee-Bots in history, geography, civics, and economics. "Some of the teachers we met had never used technology like this," Megan noted, adding that they had tested their curricula with first graders at the Grace B. Luhrs University Elementary School, located on campus.

Megan and Jackie said they are "thankful for the experience." Jackie said, "I learned a lot by interacting with other professionals and sitting in on other presentations." They agreed it helped them grow as professionals, which will benefit them when they graduate in December 2020 and begin their careers as educators.

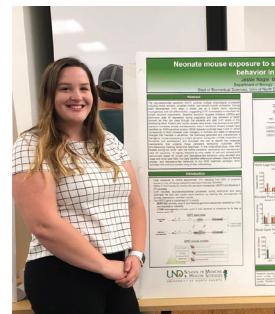
FUNDED BY A RESEARCH GRANT FROM
THE SU FOUNDATION'S ANNUAL FUND

Jessie's Story

Jessie Nagle first came to Shippensburg as a biology major with the desire to become a physician's assistant. But that quickly changed.

"I am grateful Shippensburg encourages growth and exploration in your studies because I soon found a love of genetics and laboratory research," Jessie said. She changed her concentration to biotechnology and added a minor in psychology. In her sophomore year, she began working with Dr. Sherri Bergsten in independent research, the first of three research projects during her time at Ship.

Her last project during her senior year she says was her favorite even though it could not be finished due to COVID-19. This research focused on her specific interest in epigenetics. "Through this project and over my three years of research experience, I learned critical thinking



JESSIE NAGLE,
CLASS OF 2020
MAJOR: BIOLOGY
MINORS:
BIOCHEMISTRY AND
PSYCHOLOGY

RECIPIENT OF THE
ANGLE-FEESER FAMILY
SCHOLARSHIP

and performed many basic yet vital techniques that have helped me get to, and excel in, graduate school today," Jessie reported.

Jessie is currently attending graduate school at Drexel University in Philadelphia earning her master's degree in molecular and cell biology and genetics. Her master's thesis will most likely be interdisciplinary in neuroscience and genetics, because of her interest in researching the impact of genetics on behavior and neuro disorders.

Giving back is a tradition at SHIP and a way to say thank you for an outstanding education, unique opportunities, lasting friendships, and countless memories.

Megan's Story

IN HER OWN WORDS

When I am asked to reflect on my time spent as a Ship student, I always question how I will express my gratitude for all I was blessed with at Ship.

I graduated summa cum laude in 2017 with majors in accounting and management information systems. I also graduated from the Wood Honors College with the University Honors distinction.

Throughout my four years, the Wood Honors College and John L. Grove College of Business opened doors to so many opportunities both on and off campus. On campus, the most impactful opportunities included being inducted into Beta Gamma Sigma, the business honors fraternity; helping to found two professional business organizations; presenting at two national Honors conferences and co-coordinating a PASSHE Honors conference; and volunteering as Site-Coordinator and Advanced Tax Preparer for the Volunteer Income Tax Assistance (VITA) program.

I also was heavily involved with the campus tour guide group; the Orientation Team, where I served as Parent and Family Director; and the Alumni Ambassadors. It was with great pleasure that I had the chance to work with our newest students and our alumni. Off campus, I was hired

for two internships. I first worked as a business intern for Cumberland Valley School District and then as an audit intern for McKonly & Asbury, LLP. McKonly & Asbury offered me a full-time staff accountant position prior to graduation, and since then, I have worked as an auditor in the Not-for-Profit, Affordable Housing, and Employee Benefit plan segments.

I know that I would definitely not be the person and young professional I am today if I had not been challenged, supported, and inspired by the faculty, staff, students, and alumni of this exceptional university. The amazing memories I have as a student drive me to give back to the university. I firmly believe that every student deserves the same opportunities I was granted so they have success in their personal and professional lives. For professors to teach and offer research projects, for clubs to send scholars across the country for leadership opportunities or serve on campus, and for staff to assist students in finding a meaningful

career after graduation – we as alumni must band together to donate our time, talent, and treasure. By giving back to Shippensburg University in these ways, I am able to show my deep gratitude for all the blessings and memories I cherish.



MEGAN LAWRENCE '17
MCKONLY & ASBURY, LLP
AUDIT STAFF ACCOUNTANT



JOSH JENKINS '12
JENKINS FINANCIAL, NORTHWESTERN MUTUAL WEALTH MANAGEMENT COMPANY | WEALTH MANAGEMENT ADVISOR
KACIE (MARSH) JENKINS '14
ELEMENTS MASSAGE | MANAGING PARTNER

Josh's & Kacie's Story

Josh was committed to PSU on an Air Force ROTC full scholarship. At the eleventh hour, doctors discovered he had an irregular heartbeat. After several failed surgeries to fix the problem, he was told that his full scholarship would be held, but he could not use it until after his heart was fixed. Shippensburg was there for Josh when he needed it the most, providing a full scholarship.

Josh met Kacie while visiting his grandparent's church. Her plans were to go ANYWHERE but Ship, however, Josh's positive experience at Ship brought her to campus too.

Kacie began her time at Ship as an English education major. She wanted to have a class with Josh, but it wasn't until her sophomore year when she was able to schedule an Intro to Exceptionalities class with him. It was in this class that she discovered teaching was NOT for her. She changed her major to Human Communication Studies with the guidance of Dr. Kara Laskowski, who would later become her advisor and an integral part in her college career.

Kacie had the opportunity to study abroad in 2012 at Edge Hill University in England. Her worldview grew ten fold. Upon her return, she became a study abroad ambassador, encouraging others to study abroad too. Kacie graduated in 2014 and began her first job at Northwestern Mutual as a recruiter.

Josh graduated in 2012 with his B.S. in math, with a Spanish minor. Thanks to the many on-campus recruitment opportunities, he landed a post-graduation internship with Northwestern Mutual Wealth Management. This sent him on an entirely different, but wildly successful trajectory. The internship provided him the opportunity to continue his education and eventually start his own firm as a Certified Financial Planner.

Looking back at their time at Ship, Josh and Kacie know how coursework, friendships, and mentoring from their professors played a big part in molding them into who they are today and putting them on a path to success.

They give back to Ship with their time and financial support so Ship can continue to play an integral part in the lives of more students.



ANGELA PELLICCIONE '18
ULTA BEAUTY
DC OPERATIONS MANAGER,
REPLENISHMENT

Angie's Story

IN HER OWN WORDS

My experience at Shippensburg was incredibly impactful. I gained numerous connections while being a member of Alpha Kappa Psi business fraternity and working at the Shippensburg University Foundation, first as a student manager, and then as the Phonathon Coordinator. Because of the skills I gained from being active in both organizations and the connections I made, I was able to secure an internship the summer before my senior year and was offered a job (and took it!) to start directly after I graduated in the spring of 2018.

All of these choices and events in my life landed me where I am currently: in central California, working in the career field I studied, surrounded by opportunities. That is why I give back – to help current Ship students have the same opportunities I had and more, so they will be able to land their dream job after they graduate!

SHIPGIVES

Thank you for making ShipGives 2020 one for the record books. Over 1,000 donors from 30 states contributed over \$169,000. Support from Alumni was inspiring with at least one member from every class between 1955 and 2023 making a gift during ShipGives.

Special Thanks to all our ShipGives Volunteers. You helped make this the best year ever even during the strangest of times.

THANK YOU
#ShipGives VIDEO MAKERS,
PHOTO POSTERS, POST LIKERS and
SHARERS, and EVERYONE ELSE WHO
HELPED SPREAD THE WORD!

Save the date for ShipGives 2021 on April 7 & 8



\$169,612
raised to support students



1073 awesome donors



TOP FIVE CLASSES

BY DOLLARS BY PARTICIPATION

| | |
|------|-------------|
| 1984 | 2020 & 2022 |
| 1969 | 2021 |
| 1980 | 2023 |
| 1976 | 1976 |
| 1974 | 1972 & 1982 |

SHIPPENSBURG UNIVERSITY FOUNDATION | 24 HOURS OF GIVING

Thanks to alumni, parents, friends, corporations and businesses, the Annual Fund raised over \$2.77 million during 2019-2020.



Thank you to the Annual Fund Leadership Team:

David Weisgerber '81,
2019-2020
National Annual Fund Chair

Wanda Polk Bankhead '80

Gary Bicking '82

Tracy Boak '86

Chuck Brown '00&'01M

Caitlin Christ '07

Jerome Dean '83

Raymond Haas '76&'79M

Kevin Krause '80

Megan Lawrence '17

Craig Loundas '81

Randy Lowe '92

Steve Mentzer '88

David Morgan '80

Charles Nebel '84

Cody Olson '18

John Yackovich '08

NATIONAL ANNUAL FUND CHAIR'S MESSAGE

As the National Annual Fund Chair this past year, it has been my pleasure to again be part of a volunteer leadership team effort to raise charitable dollars on behalf of the students and programs at Shippensburg University. I am pleased to share with you the results for the 2019-2020 fiscal year.

During a very challenging year, the SU Foundation's Annual Fund successfully raised a total of \$2,770,221. This is the second highest amount ever raised for the Annual Fund in the history of the SU Foundation.

A HUGE THANK YOU to all for your gifts to the Annual Fund. This accomplishment is especially significant when you consider the challenges incurred this year since the onset of the pandemic. You can be proud of the role you played in giving back, and I thank you.

We anticipate 2020-2021 will be another great year for the Annual Fund. As I complete my second year as National



**2020-2021 National
Annual Fund Co-Chairs**
Wanda Polk Bankhead '80
Craig Loundas '81



Annual Fund Chair, I would like to welcome Wanda Polk Bankhead and Craig Loundas as the new Annual Fund Co-Chairs for the 2020-2021 academic year.

Thank you again for your continued support, and please do answer the phone call, mailing, email, or even an in-person visit when we reach out to you this year.

David Weisgerber '81
2019-2020 National Annual Fund Chair

imagine. inspire. impact!

Annual Fund Dollars Raised: \$2,770,221

Gift Club Membership: 1,554 | Gift Club Dollars Raised: \$2,662,497

FOUNDERS CIRCLE

1871 Visionary Society

(\$10,000 or more)

Members: 44

Total Contributions: \$1,403,360

Hilltop Heritage Society

(\$5,000-\$9,999)

Members: 49

Total Contributions: \$273,229

Board of Fellows

(\$2,500-\$4,999)

Members: 79

Total Contributions: \$236,943

Tower Associates

(\$1,000-\$2,499)

Members: 246

Total Contributions: \$319,814

Friends of Old Main

(\$500-\$999)

Members: 317

Total Contributions: \$179,214

Fountain Society

(\$300-\$499)

Members: 294

Total Contributions: \$99,246

President's Club

(\$200-\$299)

Members: 525

Total Contributions: \$110,691

SU Foundation Student Foundation

The Student Foundation is focused on educating students and the campus community about philanthropy and encouraging fellow students to give back to the university. Members of the Student Foundation volunteered at several events including student-led hikes, Raiders Club events, and holiday receptions.



MEMBERS

Latia Geiger, President

Angel Bennett-Money

Brooke Bingham

Lauren Bryant

Robert Clapper

Hayley Condrack

Mentee Dole

Skyin Garner

Shania Grimes

Michelle Grippo

Baylee Hall

Phylisia Hockman

Meghan Marks

Charbci McKnight

Alexia Minott

Elizabeth Nee

Eloise Rascona

Brianna Rosselu

Gabriella Rotell

Crystly Rustia

Maria Snodgrass

Evelyn Verna

Allesyn Wesner

Rhiannon Young

THANK YOU! THANK YOU! THANK YOU!



THANK YOU to current and retired faculty, staff and administration who gave over **\$452,702** in support of Ship.



THANK YOU to Luhrs Circle of Friends members who contributed over **\$74,411** even though all spring and summer shows were canceled.



THANK YOU for supporting student, faculty, and athletic crowdfunding projects this year. Five campaigns were launched raising nearly **\$19,000**.



THANK YOU Raiders Club members who gave over **\$630,138** in support of Ship. Even though spring 2020 sports were canceled, the need for support of student-athletes is greater than ever.



THANK YOU to the sponsors and golfers who helped raise over **\$35,147** in support of women's athletics through the 2020 Jane Goss Memorial Golf Tournament.

THANK YOU to everyone who made a gift in support of Ship's talented student-athletes.

Together we raised **\$2,046,633!**

(includes team support, scholarships, awards, athletic facilities, and dollars added to athletic endowments)



THANK YOU to the Class of 1970!

Each year, the 50th Reunion Class continues the generous tradition of making a significant gift to the SU Foundation in honor of their graduation year for the benefit of SU students. The Class of 1970 raised over **\$4,000** to support urgently needed textbooks for students.



THANK YOU to the Class of 1960!

For their 60th Reunion, the Class of 1960 raised **\$44,155** in support of the restoration of Stewart Hall. In total, this class raised over **\$60,000** for Stewart Hall.

THANK YOU to our Corporate Sponsors!

Thank you to our 21 corporate athletic sponsors and our five H. Ric Luhrs Performing Arts Center sponsors. Your continued support during these times when we can't watch our favorite sport or performance in person means the world to Ship students and the community.

Thank you for answering the call!

Because you answered the call...student phonathon callers raised over **\$154,000** during the Fall Phonathon. The Spring phonathon was suspended in March when students made the transition to virtual classes. Knowing how important these jobs are to students, the SU Foundation continued to pay student callers through the end of the scheduled phonathon.



"It makes my day being able to talk to alumni, parents, and friends of the university! Thank you so much for your kindness and advice!"

JAIDA O'NEAL-SLOANE

MAJOR: SOCIAL WORK MINOR: CRIMINAL JUSTICE
CLASS OF 2021



"Working at the SU Foundation has helped support me throughout most of my college experience and has allowed me to interact with various alumni of the university."

JORDON ZEIGLER

MAJOR: COMPUTER SCIENCE | CLASS OF 2021



"The Phonathon has been such a great opportunity for me! Working here has brought me great friends, great advice, and amazing network opportunities. I am grateful for my Phonathon Phamily!"

ALEX GIANAKIS

MAJOR: POLITICAL SCIENCE MINOR: SOCIOLOGY
CLASS OF 2021

Legacy

Thank you to our Honor Society members who plan to leave legacies totaling over \$43.12 million.

What is the Honor Society?

The Honor Society recognizes and honors individuals who take advantage of one or more the SU Foundation's charitable planned gift opportunities. These gifts include wills, living trusts, charitable trusts, insurance plans, charitable gift annuities, retirement plans, and other estate planning arrangements, and are a wonderful way to support future students, faculty, and programs at Shippensburg University.

Membership benefits include annual invitations to a champagne brunch, two Honor Society trips, and the Financial and Estate Planning Seminar. Due to COVID-19, the SU Foundation was unable to hold these events during 2020.

The SU Foundation welcomed nine new members into the Honor Society during 2019-2020 and four current members made additional gifts. Honor Society membership stands at 539.

Here are just a few of our planned and other giving options:

BEQUEST

A bequest is one of the easiest gifts to make. With the help of an attorney, you can include language in your will or trust specifying a gift to be made to the Shippensburg University Foundation as part of your estate plan, or you can make a bequest using a beneficiary designation form. Will language is available at [SUFgift.org](#).

CHARITABLE IRA ROLLOVER

When you turn 70 1/2 and have a traditional IRA, you have a unique opportunity to make a charitable IRA rollover gift (also known as a Qualified Charitable Distribution or QCD.) You can give a charitable gift of up to \$100,000 each year to the SU Foundation. An IRA charitable rollover is an easy gift to make. Please contact your IRA administrator to make a QCD gift, or call the SU Foundation and the staff will be happy to help you. Here's how it works, your gift will:

- not be included in your taxable income
- reduce your taxable income, even if you do not itemize deductions
- not be subject to the 50% limitation on charitable gifts
- help benefit students and programs at Shippensburg University

In 2019-2020, Charitable IRA Rollover gifts to the SU Foundation totaled \$419,409.

CHARITABLE GIFT ANNUITY

A charitable gift annuity is a combination of two concepts: a charitable gift and income for life. It's the gift that gives back to you. Here's how it works:

- You transfer cash or property to Shippensburg University Foundation.
- In exchange, we promise to pay fixed payments to you (or two lives) for life. The payment can be quite high depending on your age, and a portion of each payment may even be tax-free.
- You will receive a charitable income tax deduction for the gift portion of the annuity.
- You receive satisfaction in knowing that you will be helping further our mission.

If you are interested in learning more about how planned gifts not only benefit you and your family, but also future Ship students, please contact the SU Foundation at 717.477.1377. Visit [SUFgift.org](#) to keep up to date on financial news and planned giving options.

We welcome our new Honor Society Members:

Mrs. Patricia Nordine Burkhart '75
Dr. Virginia "Ginny" Crowe FR
Mark K. Miller '75
David J. and Laurie S. Morgan '80-'79 & '86
Dr. James R. and Mrs. Carol Replogle '54-'54
Mrs. Cynthia Scullion '78
W.J. Wollyung, III '85

We said farewell to these Honor Society members:

Angelo Costanzo FR
Ms. Jeane Eschenmann FR
Dr. James R. Feather '53
Mr. William C. Flick '53
Mrs. Vivian Leidy '74M
Miss Marie K. Matteucci '70



Jeane Eschenmann

volunteered many hours for many years for the SU Foundation and the Luhrs Performing Arts Center.

She was a long-standing member of the SU Foundation's Honor Society. She loved Ship athletics

and attended many football and men's and women's basketball games. Jeane and her late husband, Richard, established the Dick and Jeane Eschenmann Athletic Scholarship Fund to support scholarships for women's basketball players.



Dr. Angelo Costanzo,

retired SU English professor, was a lifelong learner and teacher. He began his career at Shippensburg in 1966 and continued to make an impact on students long after his retirement in 1997.

In 1998, Angelo and his wife, Dolores, "Dee" established the Dr. Angelo and Mrs. Dolores Costanzo Gifted Minority Student Scholarship Fund. Angelo and Dee continued to add to their scholarship fund over the years with annual gifts using charitable IRA rollovers, and a planned gift using a charitable gift annuity.

The goal isn't to live forever, the goal is to create something that will.

—Chuck Palaniuk, American Novelist

Support from the Shippensburg University Foundation to Shippensburg University students, faculty, and programs totaled \$6,054,107.

2019-2020 at a glance

\$43,126,630

Value of unrealized
planned gift commitments.

\$41,151,442

Endowment fund balance
as of June 30, 2020.

\$7,116,259

Total contribution revenue
received by the SU Foundation
for 2019-2020.

\$6,054,107

Total support to the University
including direct support and
dollars added to the
principal of the endowment.

\$4,505,321

The value of 64 irrevocable life income
arrangements managed by the
SU Foundation and 22 life insurance
policies of which the SU Foundation
is owner and beneficiary.

\$2,770,221

Total dollars raised through
the Annual Fund.

\$1,839,600

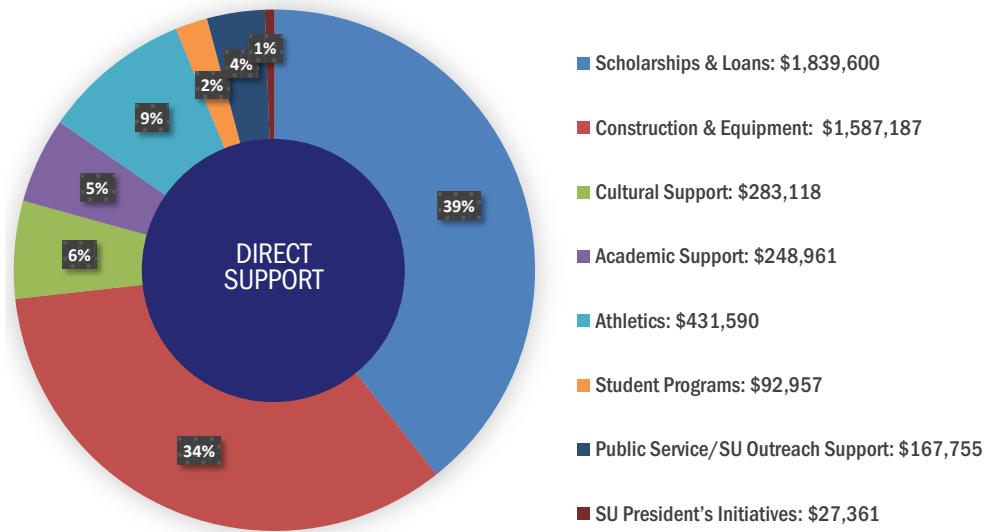
Total of direct student aid during the
year including scholarships, awards,
and low interest loans.

\$452,702

Total gifts from current and retired
faculty, staff, and administration.

718

The SU Foundation manages
429 endowment fund accounts,
257 temporarily restricted accounts,
and 32 temporary service accounts.

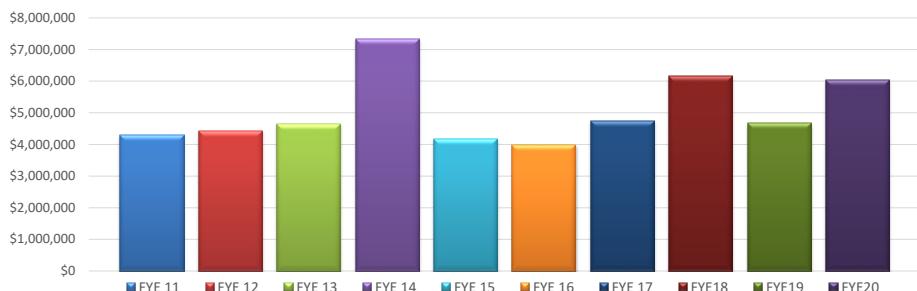


SU students, faculty, and programs benefited from **\$4,678,529** in direct support while **\$1,375,578** was added to the principal of endowed funds that benefit Shippensburg University.

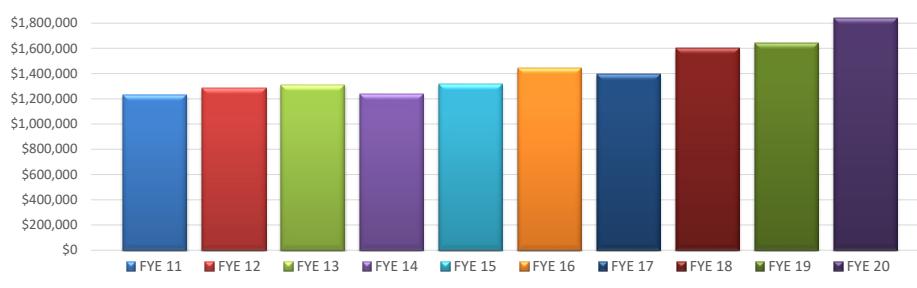
Understanding Direct and Indirect Support: Direct support is dollars that are restricted by the donor for a specific purpose and are spent on behalf of the University, at the direction of a University releasing agent (Dean, Department Chair, Director, etc.). The exceptions to restricted dollars in this category are the grants awarded to the University from the SU Foundation Board of Directors at the request of the President of the University.

Indirect support is dollars that have been added to the principal of an endowment for the benefit of the students, programs, and faculty at the University, and are restricted by the donor for a specific purpose.

Over the past 10 years, funding from the SU Foundation to support students, faculty, and programs at Shippensburg University totaled \$50,526,657.



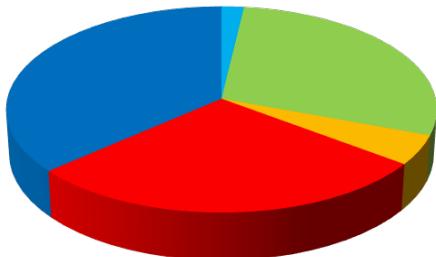
Over the past 10 years, thanks to the generosity of our donors, funding for scholarships, awards, and loans has grown by over \$600,000.



Contributions to the Shippensburg University Foundation totaled \$7,116,259.

Sources of contributions by category

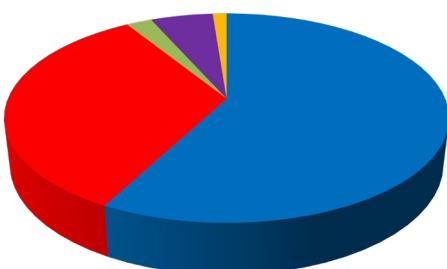
Alumni, corporations, and foundations continue to be the largest sources of contributions to the SU Foundation



| | |
|--|--------------------|
| Alumni..... | \$2,104,608 |
| Businesses & Other Private Foundations | \$1,660,342 |
| Friends and Others..... | \$1,629,966 |
| Current & Retired Faculty, Staff & Administration..... | \$266,706 |
| Parents | \$107,304 |

Donor-designated contributions

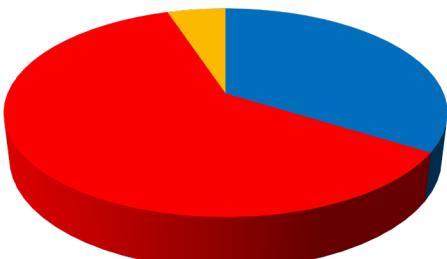
92 percent of contributions were designated to support academic and athletic scholarships, research, library, and athletics



| | |
|--|------------|
| Academic Scholarships, Academics, Research, & Library..... | 58% |
| Athletic Scholarships, & Athletics..... | 34% |
| Public Service | 5% |
| Property, Building, & Equipment..... | 2% |
| Other | 1% |

Shippensburg University Foundation assets

As of June 30, 2020, total assets stand at over \$87.63 million



| | |
|------------------|---------------------|
| Investments..... | \$53,473,879 |
| Property..... | \$29,706,048 |
| Other | \$4,450,391 |

How does the SU Foundation compare to other universities in Pennsylvania's State System of Higher Education?

Source: 2018-2019 Voluntary Support of Education Report (The 2019-2020 VSE Report is not available for publication until Spring 2021.)

Number 1 in Alumni Participation:

| | |
|---------------|--------------|
| Shippensburg | 6.40% |
| Kutztown | 4.90% |
| Indiana | 4.30% |
| Slippery Rock | 3.90% |
| Bloomsburg | 3.80% |

Number 1 in Athletic Fundraising:

| | |
|------------------|--------------------|
| Shippensburg | \$1,000,397 |
| California | \$572,725 |
| East Stroudsburg | \$531,469 |
| Lock Haven | \$471,031 |
| Kutztown | \$423,229 |

Number 1 in Corporate Giving:

| | |
|--------------|--------------------|
| Shippensburg | \$1,120,578 |
| Indiana | \$1,107,759 |
| West Chester | \$861,061 |
| Bloomsburg | \$798,862 |
| Edinboro | \$655,428 |

Number 2 in Parent Giving:

| | |
|--------------|------------------|
| West Chester | \$177,683 |
| Shippensburg | \$107,304 |
| Bloomsburg | \$89,864 |
| Kutztown | \$84,825 |
| Millersville | \$53,112 |

Number 2 in Fundraising per FTE:

| | |
|------------------|----------------|
| California | \$1,175 |
| Shippensburg | \$1,038 |
| Bloomsburg | \$805 |
| Millersville | \$720 |
| East Stroudsburg | \$719 |



\$33,506

Thank you to our matching gift companies

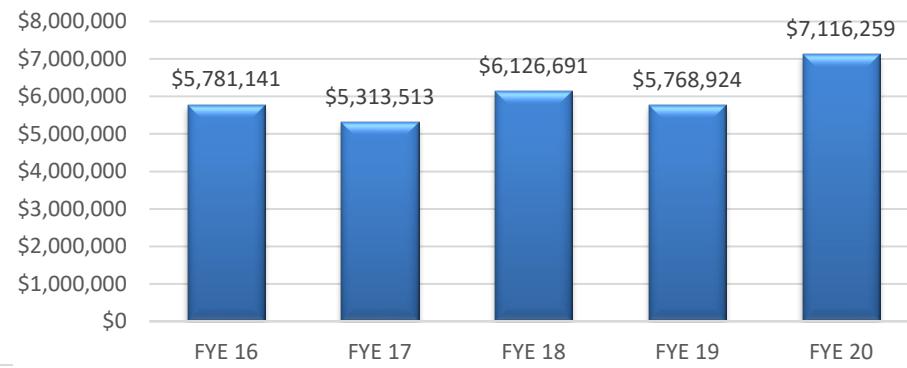
Thank you to our alumni and friends who pursued matching gifts through their employers - raising an additional \$33,506 from 63 companies.

The SU Foundation continues to support the University, fundraise, and invest wisely.



TOTAL SUPPORT TO SHIPPENSBURG UNIVERSITY

Over the past five years, support to the University, including direct support and dollars added to endowed accounts, totaled over **\$25.62 million.**



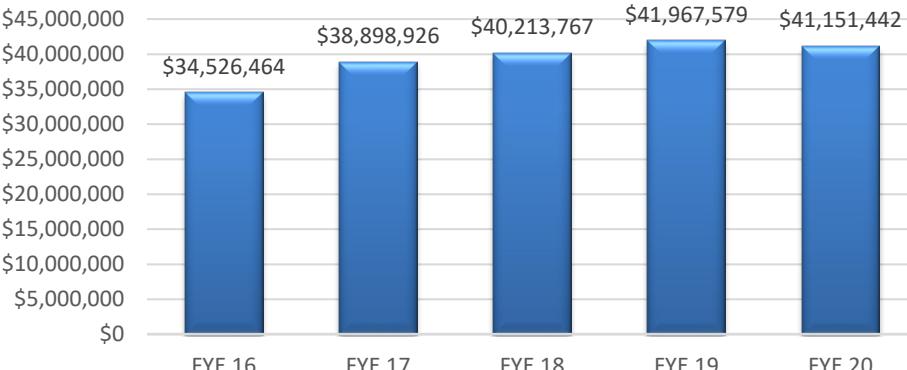
TOTAL CONTRIBUTION REVENUE

Over the past five years, contribution revenue from alumni, parents, current and retired faculty and staff, businesses, private foundations, corporations, and friends, to the Shippensburg University Foundation for the benefit of Shippensburg University totaled over **\$30.10 million.**



ANNUAL FUND CONTRIBUTIONS

Over the past five years, the Shippensburg University Foundation's Annual Fund experienced consistent growth, which demonstrates the loyalty that alumni, the campus community, and friends have for Shippensburg University. Giving to the Annual Fund in 2019-2020 was the second highest in SU Foundation history. Total giving over five years reached more than **\$13.57 million.**



ENDOWMENT FUND BALANCE

Endowments provide funds in perpetuity for scholarships, department funds, student research, faculty research and scholarly activity, and much more. This year the endowment stands at over **\$41.15 million.**



Courtyard Marriott - A great place to meet and stay



Since opening its doors in 2015, the 110-room select service Courtyard continues to be an economic driver to the local Shippensburg economy. Here's a sampling of what our customers are saying about us:

"Great service" Great service, staff, clean rooms. I mean the list could go on but I don't have enough characters. One thing I will highlight was that it was our first family vacation and we had asked the staff if they could do something special for our two young boys and they came through in spades. So once again, great staff, great place to stay. --Rich

"Best hotel in a country setting!" I work remotely in western PA; however, the company I work for is headquartered in Chambersburg, PA. Although this hotel is an additional 15 minute drive to the office, I find the location of the hotel pleasing as it is away from the main interstate which makes it nice and quiet from all of the traffic, but the room is amazingly comfortable. One of the only hotels in the area that when I wake up, I actually feel rested. The hotel is well kept and clean and the staff here is always upbeat. --Scott

The Courtyard, adjacent to the Conference Center, is just a one-minute drive from the Shippensburg University campus. Whatever the reason for your visit to campus or the surrounding area, we hope you will stay with us.

To make reservations visit cyshippensburg.com



Caring and learning at the Bartos Child & Family Center

The Bartos Child and Family Center, conveniently located on the campus of Shippensburg University, is operated by the SU Foundation.

During 2019-2020, 68 children were served by the Bartos Child and Family Center. Shippensburg



University students have a unique out-of-the-classroom learning experience on campus through the Center. Even though the Center was closed for three months due to COVID-19, 178 SU students were able to complete Early Childhood Education observation requirements, spending over 252 hours at the Center. Another ten students completed their early childhood placement for a total of 181 hours.

For more information visit the website at **BartosChildandFamilyCenter.org** and follow the Center on Facebook.



The Commons: The only student-only off-campus housing communities.

The SU Foundation owns and operates three major off-campus housing complexes: College Park Commons, a 74-unit complex adjacent to the Seth Grove Stadium and ShipRec; Hot Point Commons, a 21-unit townhome community just a five-minute walk from campus; and Stone Ridge Commons, a 61-unit high-rise apartment building adjacent to Heiges Field House.

For more information on the SU Foundation's quality, affordable off-campus housing, please visit **ShipCommons.com** and follow us on Facebook and Instagram.



**Shippensburg University
FOUNDATION**

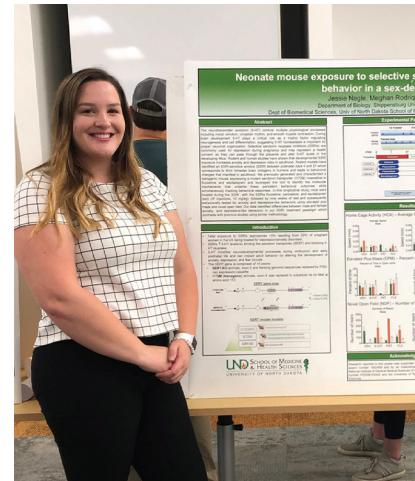
Nurturing Excellence

1871 Old Main Drive

Shippensburg, PA 17257

Visit us at 500 Newburg Road, Shippensburg

SUFoundation.org



Shippensburg University Foundation Phonathon Team

Fall 2020